# **15 MINUTE DISCOVER YOUR FINANCIAL SUPERPOWERS GUIDE**

THE ULTIMATE SYSTEM TO OVERCOME YOUR FINANCIAL PARALYSIS

HOW ANY HUMAN CAN ACCELERATE TOUGH MONEY DECISIONS BY APPLYING THEIR SUPERPOWERS TO THEIR MONEY.



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# "MONEY AND SUCCESS DON'T CHANGE PEOPLE, THEY MERELY AMPLIFY WHAT'S ALREADY THERE."

WILL SMITH

Ever been caught in a little place I like to call In-decision Land? The devils on one shoulder, the angel on the other? Trust me I have been there MANY A TIMES! My goal for you with this guide is to get you to a little place I like to call Epiphany City, AKA Nirvana, or that place you are when you're the most present & content.

Sunsets, lakes, and mountain top for me.

And let's be real it's not just about the money or finances or stocks or investments...money drives a majority of our daily decisions big and small and also our LIFE decisions.

Think with me for a second... how many decisions do you make with your money every day?

How many times do you use your money every day?

Did your money drive your decisions about the city you currently live?

If not money, how about your employment contract?

When was the last time you used your money to create a memory?

A vacation?

Make a loved one smile?

Bring someone to tears of joy?

## IT'S NOT HARD TO MAKE DECISIONS ONCE YOU KNOW WHAT YOUR VALUES ARE

ROY DISNEY

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Whether we like it or not, money is involved in **EVERYTHING** we do. However, what 99% of humans miss is how understanding their behaviors, values, definition of success, and upbringing all have an influence on how they live each day.

99% go through their day sleep walking on autopilot without ever uncovering what a life well lived is for them. They follow cookie cutter solutions like 'live like a resident' and sure, may save money or pay down their loans, but end up lonely, lacking meaning, or unfulfilled.

Sure on paper or Instagram they look like they have it made, but do they? How many people who looked like they've had it all have really been empty inside? Robyn Williams, Avicii, Marilyn Monroe, etc

There's a reason why 73% of Americans report money as their #1 cause of stress.

What I am going to do for you in this guide is this:

Help you identify and define your **3 CORE VALUES** in life and identify how they can be used as a decision filter- **aka leverage your superpowers**.

It's simple, though not easy. Typically the simple things in life are the <u>easiest</u> <u>not to do</u> (think exercise, nutrition, planning, tracking goals, making a financial plan) and human nature naturally resists them. So let's play some defense against the nature of your being as a human so you never have to struggle with ANY decision in life again.



IF YOU HAVEN'T ALREADY PLEASE WATCH MY 5 MINUTE TUTORIAL ON CORE VALUES HERE:

**Core values are simply the values or principles in life that make us who we are.** Whether you believe it or not you likely already have your three core values and use them from time to time but you haven't walked through an exercise like this to narrow them down to three to bring them to your awareness.

Once aware, they can become your guideposts in life that you travel with every single day.

I was lucky. At the young, vulnerable, insecure age of 22 my aunt Kathy introduced me to the world of self help and personal development, mainly through Darren Hardy's work. This provided me a space to better learn and understand why I am the way I am and how my upbringing made me who I am.

I first defined my personal 3 core values, which I still have today, at the tender age of 24. Reflecting back now at age 29, I am EXTREMELY grateful to have defined my core values so much earlier than most.

With that being said, I do not want you to feel like you are late to the game! There's never a wrong time to define your core values because all we can do in life is learn from the past (not change it), live in the moment, and look forward. As I'm sure you know, you make plans, God laughs, so let's focus on the here and now.

My personal core values are GROWTH, IMPACT, and EXPERIENCES.

<u>Growth</u> to me means a constant and never ending pursuit to become a better version of me. I truly believe if you aren't growing you're dying or falling behind. This for me looks like learning new skills or leveraging existing skills- skills like leadership, communication, relationship skills, emotional intelligence, understanding personality styles, marketing, business enterprise building, writing, etc.

I typically grow via books, podcasts, mentors, and training programs. It also means trying new things in life (hiking, mountain biking, wake surfing, cross country skiing etc). <u>Impact</u> to me means positively impacting the lives of humans who want and need my help! That means you and all of IM Wealth's family. Impact also means my loved ones, Steph, close family and friends. Quality over quantity all day.

**Experiences** to me is simply through a combination of all my growth, and in impacting all those I want to impact, experiencing each moment of each day and living life to the max. Traveling, getting outside, quality time with quality people, being with nature, loving all I do, loving all those who are important to me, laughing my face off, etc. Life is meant to be lived yo!

There can be a lot of ego, temptation and greed with money (remember the devil on your shoulder) and thus here is an example of using core values to make make a decision that's tempting.

If I were offered the opportunity to invest in a fast food restaurant that had the upside of earning me \$1,000,000 a year (a lot more than I make now), dang that sure is tempting!! However let's use my core values to make this decision.

Impact: is bringing more cheeseburgers, obesity, and diabetes to the world the impact I want to make?

No, okay cool, decision is made. MOVE ON!

No indecision land, back to serving you and living life, Epiphany City. Most end up chasing the shiny object or temptation and sure, make a shit ton of money, but typically end up unfulfilled. Psychologists always say that one of the leading causes of depression and feeling unfulfilled is when who you are on the inside is not in alignment with who you are and what you're doing on the outside.

#### That's exactly what this exercise will do for you:

1. Help define who you truly are on the inside.

2. Create harmony in who you are on the inside and how you make all decisions on the outside going forward. Eazzzyyy peeazzzy.

One other thing I'll share before I guide you through this exercise is that success cannot be copied. It can only be studied. Sure I believe that there really are no new ideas but just because those are my core values doesn't mean they need to be yours. You shouldn't try to live your life like someone else you admire. What you should do is study those you admire, and their behaviors that made them successful, but then carve your own path based on what you've learned!



## OKAY, OKAY I JUST GAVE YOU A LOT SO LET'S NOW WALK THROUGH THE EXERCISE.

What is the example you want to be to your family, friends, peers, and patients?

Who are the three people in your life that you admire most? (Parents, mentors, siblings, grand parents, relatives, teachers, mentors, coaches).

What values do they possess that make you admire them?

Who are the three people you don't know that you admire most in your life? (Athletes, presidents, leaders, celebrities etc).

What values do they possess that make you admire them?

Who are the most successful people In the world and what are their attributes?

Who are the heroes you look up to and how do you better want to show up?

If you had to give a presentation to a class of elementary students, what three values would you try to teach them?

What do you want said about you at your funeral? What is read in your eulogy? One of the best ways to change or begin living how you want to is to reflect on what you want others to say about you after you die.

What values would you want to pass along to your kids? (Future kids)

What businesses do you like & interact with the most? What are there core values? (use google)

Who in your industry do you look up to & what are there values?

What at your place of employment do you admire & what are their values?

What do you VALUE most in this life? If you had to guess, make a list of your most important core values?

What other values do you care about?

Okay now take EVERYTHING from above, circle, star or highlight your top 10-15.

Next, cut cut cut again down to 5.

Lastly pick your TOP 3!

Pretend you had to narrow it to 3, don't over think them they can always change, just pick them.

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2.			
3.			

If you're having trouble, use the list of core values on the next page to help you.

Now go out and slay the dragons, or today, with your new core values.

Don't throw away your list yet, let these bask for about a month. Put a reminder on your calendar for a month from now to revisit your core values to make sure they feel right! Now use these values that are most near and dear to who you are as a human being as your guideposts and decision filters with every decision you make in life.

Facing a tough choice, ask yourself, does this align with, or conflict with, core value #1? What about #2? What about #3?

See how this can take you to EPIPHANY CITY ASAP.



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# **MEMORY JOGGER OF VALUES**

**ABUNDANCE** ACCEPTANCE ACCOUNTABILITY ACCOMPLISHMENT ACCURACY **ACHIEVEMENT** ACKNOWLEDGMENT **ADAPTABILITY ADVENTURE AFFECTION** AGGRESSIVENESS **AGILITY ALERTNESS AMBITION ANTICIPATION APPRECIATION** ASSERTIVENESS **ATTENTIVENESS AUDACITY AWARENESS** BALANCE **BEAUTY** BELONGING BLISSFULNESS BOLDNESS **BRAVERY** BRILLIANCE CALM CANDOR CAREFULNESS CARING **CERTAINTY CHALLENGE CHANGE CHARITY CHEERFULNESS CLARITY CLEANLINESS COLLABORATION** 

COMFORT COMMITMENT COMMUNICATION **COMMUNITY** COMPASSION COMPETENCE COMPETITION CONCENTRATION CONFIDENCE CONNECTION **CONSCIOUSNESS** CONSISTENCY CONTENTMENT **CONTENT OVER FLUFF** CONTINUITY **CONTINUOUS IMPROVEMENT** CONTRIBUTION CONTROL CONVICTION CONVINCING COOPERATION COURAGE COURTESY **CREATIVITY CURIOSITY** DARING DECISIVENESS DELIGHT DEPENDABILITY DESIRE DETERMINATION DEVOTION DIGNITY DILIGENCE DISCIPLINE DISCOVERY DISCRETION DIVERSITY

DRIVE DUTY **EAGERNESS EDUCATION EFFECTIVENESS EFFICIENCY ELATION ELEGANCE EMPATHY ENCOURAGEMENT ENDURANCE ENERGY ENJOYMENT ENTHUSIASM** EOUALITY **EXCELLENCE EXCITEMENT EXPERIENCE EXPERTISE EXPLORATION EXPRESSIVENESS** FAIRNESS FAITH FAME FAMILY **FIDELITY FLEXIBILITY FLOW** FOCUS FORGIVENESS FORTITUDE **FREEDOM FRIENDSHIP** FRUGALITY **FUN GENEROSITY GIVING GOING THE EXTRA MILE GOODNESS** 

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GRACE **GRATITUDE GROWTH GUIDANCE HAPPINESS** HARMONY **HARD WORK** HEALTH **HELPFULNESS HEROISM** HOLINESS HONESTY HONOR HOPEFULNESS HOSPITALITY **HUMILITY** HUMOR **IMAGINATION INDEPENDENCE INFLUENCE** INGENUITY **INNER PEACE INNOVATION INSIGHTFULNESS INSPIRATION INTEGRITY INTELLIGENCE INTENSITY INTIMACY INTUITIVENESS INVENTIVENESS INVESTING** JOY JUSTICE **KINDNESS KNOWLEDGE LEADERSHIP LEARNING** LIBERTY LOGIC LONGEVITY LOVE LOYALTY LOVE

MAKING A DIFFERENCE MASTERY MATURITY MEANING MERIT **MINDFULNESS** MODESTY MONEY **MOTIVATION** NONVIOLENCE **OPENNESS OPPORTUNITY OPTIMISM** ORDER ORGANIZATION ORIGINALITY OUTCOME ORIENTATION **OUTSTANDING SERVICE** PASSION PEACE PERCEPTIVENESS PERSEVERANCE PERSISTENCE **PERSONAL GROWTH PLEASURE** POISE **POSITIVE ATTITUDE POWER** PRACTICALITY PRECISION **PREPAREDNESS** PRESENCE PRESERVATION PRIVACY PROACTIVITY **PROGRESS** PROSPERITY **PUNCTUALITY** QUALITY QUIET RATIONALITY RECOGNITION **RELATIONSHIPS** 

RELIABILITY RELIGION RESOURCEFULNESS RESPECT RESPONSIBILITY **RIGHTEOUSNESS RISK-TAKING** ROMANCE SAFETY **SECURITY SELFLESSNESS SELF-ESTEEM** SERIOUSNESS SERVICE SIMPLICITY SINCERITY SKILL SPEED SPIRIT **STABILITY STRENGTH** STYLE **SYSTEMIZATION TEAMWORK TIMELINESS** TOLERANCE TRADITION **TRANQUILITY** TRUST TRUTH UNITY VARIETY **WELL-BEING WISDOM** 

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